Exhibits

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Exhibit A Project Implementation Schedule

Exhibit A - Project Implementation Schedule				
Major Milestone Description	Projected Start	Projected End		
Operations Implementation P	hase			
Notice to Proceed (NTP)	<u>Week of June 17,</u> <u>2024</u> Week of May 20, 2024			
Project Kickoff Meeting	<u>June 2024</u> May 2024			
Project Planning Documentation (Project Schedule, Program Management Plan, and QMP)		15 Calendar Days after NTP		
	-			
NCTA CBOS Interface Development & Testing	15 Calendar Days after Project Kickoff Meeting	60 Calendar Days after NCTA CBOS Interface Development & Testing begins		
Interface Design Workshop with NCTA CBOS	TBD			
Finalize Interface Control Document (ICD)	TBD			
NCTA CBOS Testing	TBD			
Documentation & Training				
Completion & NCTA Approval of: Operations Plan, Transition Plan, SOPs, Physical Inventory Recon Report, Succession Plan		45 Calendar Days Prior to 'Go-Live'		
Staff Training Complete		30 Calendar Days Prior to 'Go-Live'		
	1			
Transponder Management & Fulfillment 'Go-Live'		90 Calendar Days after NTP		
On-Going Operations Phase	'Go-Live'	End of Contract Term		

Exhibit B Pricing Forms & Instructions

(An Excel version is "paper clipped" to this Exhibits file for ease of completion.)

	Tab / Title	Definition / Instructions	Cell Reference
	and equipment; Interface des	the Proposer is to provide lump sum pricing that shall include ALL tasks; work; labor and supervision; Contractor-req sign, development and testing; facility acquisition and set-up; and all initial training required from NTP up to Go-Live. ers, seven separate sub-tasks prices shall be provided by proposers as follows:	
	Mobilization	Enter a price for Contractor mobilization which is payable upon Notice-to-Proceed. Note that the mobilization value shall not be more than 10% of the Total Operations Implementation Phase Price.	C6
	Project Management Planning	Enter a price that includes all work, tasks, materials, and labor required to complete the Project Implementation Schedule and the Project Management Plan. Documents must receive NCTA Approval in order to be considered complete.	C12
Operations Program Establishment Establishment	Enter a price for each document that includes all work, tasks, materials, and labor required to complete all documents shown in 'Tab C - Operations Implementation Phase' cells A12 through A17. Documents must receive NCTA approval in order to be considered complete.	C22	
Tab C - Operations Implementation Phase	Interface and Business Rule Design, Development, and Testing	Enter a price for the design, development, and testing of an approved interface between the Contractor's fulfillment and management system and the CBOS. The Interface shall be designed such that the data exchanges between the Contractor and the CBOS comply with all Contract requirements.	C27
	Facility Acquisition and Set-up	Enter a price for all tasks, materials, infrastructure, work, labor, and supervision necessary for acquiring and outfitting a transponder distribution facility suitable for meeting or exceeding the requirements of the TRANSPONDER MANAGEMENT & FULFILLMENT RFP and addendums thereto. If Contractor will <u>not</u> incur any costs for acquisition or set-up, enter \$0.00	C32
	Initial Training	Enter a price that includes all work, tasks, materials, and labor required to complete the initial training of all staff prior to Go-Live. Completion of Training is demonstrated by the Contractor that, at Go-Live, all staff and management have been fully trained in all aspects of Operation as required by the approved Training Plan and in accordance with the TRANSPONDER MANAGEMENT & FULFILLMENT RFP and addendums thereto.	C38
	Operational Readiness	Enter a price that includes all work, tasks, materials, and labor required to demonstrate Operational Readiness as defined in the RFP, Part III, Section 3.5 . The amount entered for this line item cannot be less than 10% of the total price for the Operations Implementation Phase (Tab C, Cell 43).	C44

	Tab / Title	Definition / Instructions	Cell Reference
	functions in accordance with necessary and therefore estim	Phase of the Project, the Proposer is to provide unit prices that cover all labor and supervision in order to perform the the Contract and approved SOPs. These will be paid out monthly based on volumes and unit price. For certain units, mated volume ranges have been supplied by NCTA. <u>The Proposer shall provide prices for each of the unit count rang</u> been developed to accommodate normal growth, potential volume spikes, and growth due to new roadway transaction year one of the Contract.	scalability is e estimates,
Tab D - Ongoing	Fulfillment	Provide a price, per transponder type, to process a customer account transponder fulfillment request. This is a single price for the order, regardless of the number of transponders to be fulfilled per order. This price item covers all labor and supervision costs but does not include postage or packaging materials.	C4-C9
Ops - Per Unit Pricing	Packaging	Provide a price for each packaging style for the associated transponder type. The unit price shall be the cost of the packaging material and the cost to pack the item. It should not include the cost of the transponder or the item being packaged. Note 1 : The 'bag & box' type package represents a hardcased package such as a plastic clamshell or similar container. Note 2 : The 'Gift Card' type package is only available for the NC Quick Pass Sticker transponder type. Note 3 : The Optional style is any other style the Proposer considers acceptable for packaging transponders for retail sale. Optional styles, if applicable for the Proposer, shall be described in the Proposer's response to the RFP. **Please Note: The Unit Price for Optional style will not be factored into Tab B: Project Summary.	C14-C19, D14-D15, E14-E19
	distributing NC Quick Pass. T customers. The Contractor w	contractor is responsible for negotiating agreements with NCTA-approved retail organizations for the purposes of pro The Contractor will enter into agreements and supply onboarded retailers with transponder packages to be purchase will be compensated for each NCTA-approved retailer brought onboard. Additionally, for each transponder sold by th art of a new or existing NCTA Quick Pass account the Contractor may earn a fee.	d by the retailers'
Tab E - Retail Program	Retailer Onboarding	Enter a price for each retailer agreement established where the retailer has agreed to offer transponders available for customer purchase. One retailer with multiple locations is considered a single retail agreement. A large retailer is one that is provided 1,000 or more transponders for sale, regardless of the number of retail locations and a small retailer is one that is provided less than 1,000.	C4 - C5
	Activate Transponders	Enter a price for each transponder activated with NCTA after having been purchased at an onboarded retailer.	C8 - C10
	may also be used for fulfillme	acquire a faculty, or use existing Contractor space, to securely store a minimum of a six-month supply of transponde ent processing however the facility must comply with all Contract requirements including but not limited to security a to provide facility pricing for all years of the Contract, including the extension years.	
Tab F - Storage Cost Summary	Storage Costs	For the Base Contract Storage Costs (Years 1-5), as well as for the Optional Extension 1 (Years 6-8) and the Optional Extension 2 (Years 9-11) for the storage of transponders, enter the appropriate monthly rate for each year of the Base Contract Term and Optional Extension Phases. The Total Annual Cost for each year will then automatically be calculated. Note: The Storage Costs shall be inclusive of facility costs such as rent, utilities, CAM, security, insurance, and surveillance. If there are no facility costs, enter \$0.00	C4-C8, C10-12, C14-16

	Tab / Title	Definition / Instructions	Cell Reference		
Tab G - Annual	• •	nual escalation rate for each year of the base Contract. Annual escalation applies to only to Ongoing Operations Per evious year. For example, 1% increase from year one to year two, 1% increase from year two to year three, etc.	Unit Prices. Each		
Escalation Provide an escalation rate for all Ongoing Operations pricing, one rate for each the Contract. Proposers to enter escalation rate in form of a decimal. <u>Annual escalation</u>		Provide an escalation rate for all Ongoing Operations pricing, one rate for each year for years two through five of the Contract. Proposers to enter escalation rate in form of a decimal. <u>Annual escalation only applies to Ongoing</u> <u>Operations Per Unit Prices and Retail Program</u> . Each escalation is based on the previous year.	F3 - F6		
		the following tabs require Proposer input. When a valid value has been input, the cell will be shaded blue.			
	2. Cells in shaded light green	on the following tabs are formulas and are locked. No Proposer input is required.			
Instruction Notes:	s: 3. For payment milestone purposes, 'Commencement of Activities' is defined as tangible Contractor efforts demonstrating work has begun on the required				
	activities.				
	4. NCTA Approval of documents and plans are defined as NCTA final acceptance of the specified plans, manuals, and documents as described in the RFP.				

Transponder Management & Fulfillment Projec (Summary Only - No Proposer Input Requ			
Operations Implementation Phase	Total Cost Per Unit (\$)	Qty.	Total Cost
Total Mobilization Price:	\$-	1	\$-
Total Project Management Planning Price:	\$-	1	\$-
Total Operations Program Establishment Price:	\$-	1	\$-
Total Interface/Business Rule Design, Development, and Testing Price:	\$-	1	\$-
Total Facility Acquisition and Set-up:	\$ -	1	\$ -
Total Initial Training Price:	\$ -	1	\$ -
Total Operational Readiness Demonstration:	\$-	1	\$ -
Total Operations Implementation Phase Cost:			\$-
On-Going Operations Phase - Base Contract	Total Cost Per Unit (\$)	Projected Qty.	Total Monthly Cost
NC Quick Pass Sticker - Fulfillment	(1)		
NC Quick Pass Sticker Price per transponder order fulfilled(not per transponder) 1 - 20,000	\$-	20,000	\$-
NC Quick Pass Sticker Price per transponder order fulfilled(not per transponder) 20,001+ NC Quick Pass - Fulfillment	\$-	5,000	\$-
NC Quick Pass Price per transponder order fulfilled(not per transponder) 1 - 5,000	\$ -	5,000	\$ -
NC Quick Pass Price per transponder order fulfilled(not per transponder) 1 - 5,000 NC Quick Pass Price per transponder order fulfilled(not per transponder) 5,001+	\$ -	2,500	
NC Quick Pass Flex (Switchable) - Fulfillment	Ŷ	2,500	7
NC Quick Pass Flex (Switchable) Price per transponder order fulfilled(not per transponder) 1 - 5,000	\$ -	5,000	\$ -
NC Quick Pass Flex (Switchable) Price per transponder order fulfilled(not per transponder) 5,001+	\$ -	1,000	\$ -
NC Quick Pass Sticker - Retail Packaging			
NC Quick Pass Sticker Retail Bag & Box 1 - 1,000	\$ -	1,000	\$ -
, · · · · · · · · · · · · · · · · · · ·		500	\$ - \$ -
NC Quick Pass Sticker Gift Card Style 1 - 1,000 NC Quick Pass Sticker Gift Card Style 1,001+	Ŷ	1,000	\$ - \$ -
NC Quick Pass Sticker Gift Card Style 1,001+	\$ -	750	\$ -
NC Quick Pass Retail Bag & Box 1 - 1,000	\$ -	1,000	\$ -
		250	\$ -
NC Quick Pass Flex (Switchable) - Retail Packaging			Ŧ
NC Quick Pass Flex (Switchable) Retail Bag & Box 1 - 1,000	\$-	1,000	\$-
NC Quick Pass Flex (Switchable) Retail Bag & Box 1,001+	\$-	100	\$-
Total Base Term On-Going Operations Cost:			\$ -
Ongoing Operations Phase: Retail Program Pricing	Total Cost Per Unit	•	Total Monthly Cost
	(\$)	Qty.	ć
		1	\$ -
Retailer Onboarding Small Retailer	\$-	2	\$ -
Retailer Onboarding Activated Transponders from Retail Sales 1 - 2,000	\$ -	2,000	\$ -
Retailer Onboarding Activated Transponders from Retail Sales 1 - 2,000 Retailer Onboarding Activated Transponders from Retail Sales 2,001 - 5,000	\$ - \$ -	3,000	\$ - \$ -
Retailer Onboarding Activated Transponders from Retail Sales 5,001 + 5,000		1,000	\$ -
	<u>ې</u> -	1,000	
Total Retail Program Cost:			\$ -
Transponder Storage Cost Summary Base Contract	Total Cost Per Unit (\$)	Qty.	Total Cost for 5 years
Total Base Contract Cost (Storage Years 1-5)	0	1	\$-
			\$ -
			\$-
Total Storage Cost:			\$ -
			\$ -

Operations Implementation Phase		
Item Description and Payment Milestone	Milesto	one Payment
Machillestics (Cas Nata 2)		
Mobilization (See Note 2) Total Mobilization Price:		
100% Paid Upon Notice-to-Proceed	\$	-
	. ·	
Project Management Planning:		
Project Implementation Schedule		
Project Management Plan		
Total Project Management Planning Price: 100% Paid Upon NCTA Approval of All of the Above Documents	\$	
100% Full Opon NCTA Approval of All of the Above Documents	Ş	-
Operations Program Establishment:		
Operations Plan		
Transition Plan and Transition Schedule		
Quality Management Plan		
Standard Operating Procedures		
Physical Inventory Reconciliation Report		
Succession Plan		
Total Operations Program Establishment Price: 50% Paid Upon Commencement of Operations Program Establishment		
So% Pula Opon commencement of Operations Program Establishment	\$	-
50% Paid Upon NCTA Approval of All of the Above Documents	\$	-
	•	
Interface and Business Rules Design, Development and Testing:		
Total Interface/Business Rule Design, Development, and Testing Price:		
50% Paid Upon NCTA Approval of Design Document	\$	-
50% Paid Upon NCTA Approval of Testing Results	\$	-
Facility Acquisition and Set-up: Total Facility Acquisition and Set-up:		
100% Paid Upon Passing NCTA Facility Inspection	\$	
,	Ϋ́	
Initial Training:		
Training Materials		
Staff Training Complete		
Total Initial Training Price:		
10% Paid Upon Commencement of Training Materials Development	\$	-
60% Paid Upon NCTA Approval of Training Materials	\$	-
30% Upon Completion of Training - Paid at Go-Live	\$	-
Operational Readiness (see Note 3):		
Total Operational Readiness Demonstration:		
100% Paid Upon Go-Live	\$	-
Total Operations Implementation Object Drive	ć	
Total Operations Implementation Phase Price	\$	-
Notes:		
1. Cells in yellow will change from yellow to blue if a valid value is entered.	lana anta ita at	Duis (11
2. Mobilization Value (cell C6) shall not be more than 10% of the Total Operations Imp	iementation Ph	hase Price (cell
C47). 3. Operational Readiness Value (cell C44) shall not be less than 10% of the Total Operational Readiness Value (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operation (cell C44) shall not be less than 10% of the Total Operat	ations Impleme	ntation Phace
Price (cell C47).		intation rilase

Ongoing Operations Phase: Per Unit Pricing

Fulfillment	Projected Monthly Volume	Unit Price
NC Quick Pass Sticker	1 - 20,000	\$-
Price per transponder order fulfilled (not per transponder)	20,001+	\$-
NC Quick Pass	1 - 5,000	\$ -
Price per transponder order fulfilled (not per transponder)	5,001+	\$ -
NC Quick Pass Flex (Switchable) Price per transponder order fulfilled	1 - 5,000	\$-
(not per transponder)	5,001+	ş -

Packaging					
		Packaging Styles			
Transponder Type	Projected Monthly Volume	Unit Price for Retail Bag & Box	Unit Price for Gift Card Style	Unit Price for <u>Optional</u> Style	
NC Quick Pass Sticker	1 - 1,000	\$-	\$-	\$-	
	1,001+	\$-	\$-	\$-	
NC Quick Pass	1 - 1,000	\$-	N/A	\$-	
	1,001+	\$-	N/A	\$-	
NC Quick Pass Flex (Switchable)	1 - 1,000	\$-	N/A	\$-	
	1,001+	\$-	N/A	\$ -	

Note:

1. Cells highlighted in yellow will change to blue when a valid value is entered.

Ongoing Operations Phase: Retail Program Pricing

Retailer Onboarding	Inventory Quantity (units) at Retailer	Price for Onboarding Retailer
Large Retailer	1,000+	\$-
Small Retailer	Up to 1,000	\$ -

Activated Transponders from Retail Sales	Projected Monthly Volume	Unit Price
Drice per transponder activated with NCTA	1 - 2,000	\$-
Price per transponder activated with NCTA purchased at onboarded Retailer	2,001 - 5,000	\$-
	5,001 +	\$ -

Note:

1. Cells highlighted in yellow will change to blue when a valid value is entered.

Transponder Storage Cost Summary Base Contract			
Item #	Description of Items	Monthly Cost (\$)	Total Annual Cost (\$)
Base Contract Storage Costs			
1	Year 1 of Storage		\$-
2	Year 2 of Storage		\$ -
3	Year 3 of Storage		\$-
4	Year 4 of Storage		\$-
5	Year 5 of Storage		\$ -
	Total Base Contract Cost (Storage Years 1-		\$-
1	Year 6 of Storage		\$-
2	Year 7 of Storage		\$-
3	Year 8 of Storage		\$-
	Total Optional Extension 1 Cost (Storag	e Years 6-8)	\$-
1	Year 9 of Storage		\$-
2	Year 10 of Storage		\$-
3	Year 11 of Storage		\$-
	Total Optional Extension 2 Cost (Storage	e Years 9-11)	\$-

Note:

1. Cells highlighted in yellow will change to blue when a valid value is

Annual Escalation		
	Enter in the form of a decimal	Percentage
Proposed Increase (%) for Contract year TWO to Contract year THREE:	0.0000	0.0000%
Proposed Increase (%) for Contract year THREE to Contract year FOUR:	0.0000	0.0000%
Proposed Increase (%) for Contract year FOUR to Contract year FIVE:	0.0000	0.0000%
Proposed Increase (%) for Contract year FIVE:	0.0000	0.0000%

Example:

Enter in the form of a decimal

0.015 1.5000%

Please note that Annual Escalation only applies to On-going Operations Per Unit pricing and Retail Program pricing.

Exhibit C-I Proposal Cover Sheet

(A Word version of the Proposal Cover Sheet is "paper clipped" to this NCTA Exhibits file for ease of completion.)

NORTH CAROLINA TURNPIKE AUTHORITY TRANSPONDER MANAGEMENT & FULFILLMENT REQUEST FOR PROPOSALS

EXECUTION: In compliance with this Request for Proposal, and subject to all the conditions herein, the undersigned offers and agrees to furnish any or all Services or goods upon which prices are offered, at the price(s) offered herein, within the time specified herein. By executing this offer, I certify that this offer is submitted competitively and without collusion.

Failure to execute/sign offer prior to submittal shall render Proposal invalid. Late offers are not acceptable.

BIDDER:			
STREET ADDRESS:	P.O. BOX:	ZIP:	
CITY & STATE & ZIP:	TELEPHONE NUMBER:	TOLL FREE TEL. NO:	
PRINT NAME & TITLE OF PERSON SIGNING:	FAX NUMBER:		
AUTHORIZED SIGNATURE:	DATE:	E-MAIL:	

Offer valid for two hundred and forty days (240) days from Proposal Due Date.

Exhibit C-2

List of Subcontractors and RS-2 Form

(PDFs of all forms are presented below. A fillable PDF of the RS-2 Form is "paper clipped" to this Exhibits file for ease of completion.) Please duplicate this page as necessary to provide the requested information.

	SUBCONTRACTOR	SUBCONTRACTOR	SUBCONTRACTOR
Legal Name of Company			
Company's FEID			
Number			
Company Contact Name			
Company Address			
City, State, Zip Code			
Company Telephone No.			
Company Fax Number			
Company E-mail address			
Legal Name of Principal(s)			
Address of Principal(s)			
City, State, Zip Code			
Telephone No. of Principal(s)			
Fax Number of Principal(s)			
E-mail address of Principal(s)			
Corporate Number (if applicable)			
License Number (if applicable)			
Status of License (if applicable)			
Work to be Performed			
Expected Percentage of Total Work			

Ву: _____

President or Vice President

Signature: (1) _____

Attest: _____

Secretary (or Assistant Secretary)

Signature: (2) _____

(Affix Corporate Seal)

Subconsultant Form RS-2

NORTH CAROLINA DEPARTMENT OF TRANSPORTATION SUBCONSULTANT TO BE USED WITH PROFESSIONAL SERVICES CONTRACT ONLY RACE AND GENDER NEUTRAL

TIP No. and/or Type of Work (Limited Services)

(Consultant/Firm Name and Federal Tax Id)

(Subconsultant/Firm Name and Federal Tax Id)			
SERVICE / ITEM DESCRIPTION		Anticipated Utilization	
	TOTAL UTILIZATION:		
SUBMITTED BY:	RECOMMENDED BY:		
SUBCONSULTANT:	CONSULTANT:		
*BY:	*BY:		
TITLE:	TITLE:		
SPSF Status: Yes No No			

<u>"SUBCONCONSULTANT" (FORM RS-2)</u> RACE AND GENDER NEUTRAL

Instructions for completing the Form RS-2:

- 1. Complete a Subconsultant Form RS-2 for each Subconsultant firm to be utilized by your firm.
- 2. Insert TIP Number and /or Type of Work (Limited Services)
- 3. Complete the Consultant/Firm name and Federal Tax ID Number for the primary firm information.
- 4. Complete the Subconsultant/Sub Firm name and Federal Tax ID Number for the sub firm information.
- 5. Enter Service/Item Description describe work to be performed by the Sub Firm
- 6. Enter Anticipated Utilization Insert dollar value or percent of work to the Subconsultant/Sub Firm
- 7. *Signatures of both Subconsultant and Prime Consultant **are required** on each RS-2 Form to be submitted with the Letter of Interest (LOI) to be considered for selection
- 8. Complete "SPSF Status" section Subconsultant shall check the appropriate box regarding SPSF Status, check Yes if SPSF or No if not SPSF

In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 form by entering the word "None" or the number "ZERO" and signing the form.

Exhibit C-3 Recent Client List

(A Word version of the Recent Client List is "paper clipped" to this Exhibits file for ease of completion.)

#	Name of Client including Address and Telephone #	Project Name	Project Description	Start Date	End Date	Contract Amount
001						
002						

Exhibit C-4 Proposer Questions Form

(A Word version of the Proposer Questions Form is "paper clipped" to this Exhibits file for ease of completion.)

Proposer Questions		Questions	North Carolina Turnpike Authority (NCTA)			
#	Page	Section	Section Description	Proposer Question	NCTA Response	
١.						
2.						
3.						
4.						
-						
5.						

Exhibit C-5 Non-Collusion Forms

(Please complete a single form that is applicable to your firm structure. Fillable PDFs of each form are "paper clipped" to this Exhibits file for ease of completion.)

Exhibit C-6 Surety Commitment Letter

(A Word version of the Surety Commitment Letter is "paper clipped" to this Exhibits file for ease of completion.)

CONSENT OF SURETY

TO: North Carolina Turnpike Authority

We have reviewed the proposal of

(Proposer)

(Address)

for the Transponder Management & Fulfillment for which Proposals will be received on: ____

(Proposal Due Date)

and wish to advise that should this Proposal of the Proposer be accepted, and the Contract awarded to, such Proposer, this company agrees to become the surety and provide the Payment and Performance Bonds required by the Contract for both the On-Going Operations and Operations Implementation Phases. Such bonds will be in the amounts identified in the Price Proposal as referenced in the RFP Part I, Section 5.7 Notification of Award with terms of the bonds as also provided in that Section.

We are duly authorized to do business in the State of North Carolina.

Surety Company/Address:

(Authorized Signature)

ATTEST:

[Attach Power of Attorney]

(Corporate Seal, if any. If no seal, write "No Seal" across this place and sign.)

Exhibit C-7

Acknowledgement of Receipt of Addenda

(A Word version of the Ack. of Receipt of Addenda is "paper clipped" to this Exhibits file for ease of completion.)

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA

The Proposer shall acknowledge receipt of each addendum to this Request for Proposal by completing this form and including same in the Technical Proposal.

<u>Addenda</u>	Date	<u>By</u>

Failure to confirm receipt of addenda may result in rejection of the Proposer's Proposal.

Dated

, 2024

Legal Name of Firm

By _

Signature

Title

NOTE: Attach additional pages as necessary